

Partner Programmes



Becoming a partner only takes a few minutes but the rewards are lasting. Enjoy the benefits of a long term relationship with one of the UK's most innovative telephony suppliers.

VTSL is happy to reward partners for the business they refer to us and support them in other ways, from sales, to marketing, to product training. Partners are at the heart of our business, and we value the relationships we build over the long term.

How does it work?

Becoming a partner involves a quick set-up process that takes a couple minutes over the phone. Alternatively we will come meet you, or you can come to our offices to learn more about our services.

As a partner you will have an Account Manager who will be your point of contact for referrals and anything else you may need.

We offer 3 different types of partnership depending on your exact needs:

Associates

Requires no commitment and is designed for organisations who want to offer VTSL's services without any hassle. Associates receive a one-off payment for referrals. No contract. No commitment.

Dealers

Partners who would like to proactively sell VTSL's services and are able to commit to regular introductions. VTSL pays ongoing revenue share for the referred customer base.

Wholesale

Wholesale services for resellers who would like to integrate VTSL's products into their own portfolio.



Why refer VTSL

- » VTSL is a leading provider of VoIP telephony with thousands of users across the UK & Ireland
- » We are a service provider, not a reseller, with our own network and two Tier 4 datacentres
- » VTSL is the only provider in the UK to offer the user-friendly Silhouette platform
- » We offer high-speed internet and mobile phones at competitive prices for a complete package
- » VTSL offers 30+ phone features free including on hold music, blacklists, and 10-way conferencing
- » VTSL's intuitive online portal allows customers complete control over their phone and system
- » We are affordable – starting at £8 per user pcm
- » Our London-based team provide free assistance and 24 / 7 technical support